TEXAS PANHANDLE POTENTIAL ACQUISITIONS

June 30, 2006 Deposit Balances by County and Financial Institution April 26, 2007

- TO: Chief Financial Officer Financial Group, Inc.
- FROM: Rich Place Informed Decisions, LLC

This memo was prepared as if Informed Decisions, LLC had been engaged to identify merger candidates - potential acquisitions - in the Texas Panhandle for a \$300 million financial institution.

A comprehensive list of all financial institutions in the geographical area specified by the client was developed using deposit balances reported by county. Those institutions that are not viable merger candidates are identified and listed separately. The remaining list can be further refined and prioritized based on the client's knowledge of the markets and financial institutions.

This process is undertaken to identify and prioritize those financial institutions that the client could contact regarding a potential merger. The intention is to establish and maintain a relationship with merger candidates, not necessarily to initiate an immediate transaction. For a community bank, the decision to sell is often driven by the personal considerations and preferences of the shareholders. By maintaining contact, management becomes familiar with the bank's operations and situations that may motivate the shareholders to sell, which improves the probability of completing a successful transaction.

An example: the outside Chairman of a \$100 million community bank drove over to the next county seat to talk to the owner of a \$20 million bank about selling. The seller wasn't ready, yet. Talks continued for nearly three years. When the time was right, the Chairman got the first call and had a slight edge over a competing bidder. This acquisition profitably expanded the acquirer's market and facilitated further expansion.

Super-regional holding companies have staffs dedicated to this process. A community bank can establish a calling program at minimal cost. Such a program enhances long-term planning, which may include de novo branching; generates useful information for evaluating transactions; and provides other benefits even if an acquisition is never completed.

Potential branch purchases can be identified through the market analysis. Institutions with limited deposits, low market share and insufficient growth prospects may decide to divest its branches. Knowledge of these situations may warrant contacting the potential seller. Again, the goal is not to initiate an immediate transaction; rather, management can be prepared to react quickly when the decision to divest is made.

Be prepared: the analysis and calling program also provides information on potential buyers and their probable targets. With this information, management is prepared if approached by an acquirer; if shareholders raise questions regarding expansion or a possible sale; or when the time is right.

DEPOSIT DATA: All financial institutions (commercial banks, savings banks, and thrifts) with branches in the specified geographic area are identified by county. This analysis uses June 30th deposit data reported by the FDIC. County deposits provide control balances to assure that all financial institutions have been identified and considered. However, such balances may include brokered CDs that overstate the deposits relative to the actual market.

EXHIBIT ONE - TARGET GEOGRAPHIC AREA: This is the top six tiers of counties in the Texas Panhandle. It encompasses the thirty-four counties in EXHIBIT ONE. Page one lists the counties alphabetically with the principle city; a map is also included. Page two presents the counties in descending order by deposits.

EXHIBIT TWO – MERGER CANDIDATES: Fifty-eight financial institutions were reported as having branches and deposits in the 34 counties. Thirty-one are presented in the top section of EXHIBIT TWO for further consideration. The 22 listed in the middle section are excluded because a large portion of their deposits are outside the specified area, with the cutoff set around 60%. Financial institutions that are too large to be acquired are presented at the bottom of the exhibit. The data is preserved for the client's review in the event there is something beyond the numbers that may warrant further consideration.

The size limit is based on the client's total assets and available equity; its capacity, and inclination, for raising additional capital; and an acceptable ratio of tangible common equity to tangible assets. The client has total tangible assets of \$300 million and tangible common equity of \$36 million with no trust preferred financing. Management would prefer to maintain the tangible common equity ratio at 8.0% but might be willing to accept 7.0% for an exceptional acquisition. Raising additional capital, including trust preferred financing, is possible but the client's intent is to utilize excess equity.

Price multiples of 1.75 and 2.00 are applied to the target equity ratios to estimate the goodwill created in the transaction and the total assets supportable by the

resulting tangible equity; the underlying calculations are presented in the SUPPLEMENTAL EXHIBIT following the numbered exhibits. Based on these parameters and calculations, the total tangible assets that the client can acquire would be between \$75 million and \$125 million. Historically, deposits have approximated 90% of total assets so the maximum deposit balances to be considered would approximate \$110 million.

Through this process, 31 potential merger candidates were identified from the 34 counties based on reported deposits and the client's parameters. One financial institution has deposits in excess of \$110 million but is included for consideration because the consolidated balance sheet can be downsized to accommodate such an acquisition.

The initial listing is prioritized based on size; generally, one or two larger acquisitions would be preferable to multiple smaller acquisitions. Other screens could be applied to a larger area, such as a state with diverse markets, but are not required for this example. The next step is for the client to review this list and the two lists of excluded institutions given its knowledge of the banks and their ownership, management and markets. Such non-financial factors and client preferences are used to prioritize the calling program. In some cases, obtaining financial data readily available from regulatory reports may be warranted.

EXHIIBTS THREE and FOUR provide the detailed deposit data used to develop the list in EXHIBIT TWO.

EXHIBIT THREE – FINANCIAL INSTITUTIONS: This presents the deposit balances and market share for each financial institution that was developed by county in EXHIBIT FOUR. It allows management to evaluate a specific merger candidate based on branch locations and market share.

EXHIBIT FOUR – DEPOSITS BY COUNTY: This exhibit was developed to identify each financial institution's deposits by county and calculate market share. These results are carried forward to EXHIBIT THREE and restated by financial institution.

EXHBIT FIVE – HOLDING COMPANIES WITH BANK SUBSIDIARIES: The holding company, as opposed to the bank, is generally the entity to be acquired. However, management may be more familiar with the bank name. This exhibit cross-references the holding company to its bank subsidiaries.

EXHIBIT ONE TEXAS PANHANDLE ALPHABETIC COUNTY LIST WITH PRINCIPLE CITY AND DEPOSITS JUNE 30, 2006 (millions)

| | County | Principle City | June 30, 2006 Deposits |
|----|---------------|---------------------|---------------------------|
| 1 | Armstrong | Claude | \$20.5 |
| 2 | Bailey | Muleshoe | 88.8 |
| 3 | Briscoe | Silverton, Quitaque | 47.1 |
| 4 | Carson | Panhandle | 77.3 |
| 5 | Castro | Dimmitt | 82.6 |
| 6 | Childress | Childress | 117.5 |
| 7 | Collingsworth | Wellington | 63.9 |
| 8 | Cottle | Paducah | 49.6 |
| 9 | Dallam | Dalhart | 168.4 |
| 10 | Deaf Smith | Hereford | 197.9 |
| 11 | Donley | Clarendon | 80.6 |
| 12 | Floyd | Floydada | 106.0 |
| 13 | Foard | Crowell | 20.8 |
| 14 | Gray | Pampa | 326.5 |
| 15 | Hale | Plainview | 402.7 |
| 16 | Hall | Memphis | 64.4 |
| 17 | Hansford | Spearman | 174.8 |
| 18 | Hardeman | Quanah | 58.9 |
| 19 | Hartley | Hartley, Channing | 16.4 |
| 20 | Hemphill | Canadian | 118.8 |
| 21 | Hutchinson | Borger | 166.1 |
| 22 | Lamb | Littlefield | 246.0 |
| 23 | Lipscomb | Booker | 76.9 |
| 24 | Moore | Dumas | 161.0 |
| 25 | Motley | Matador | 11.1 |
| 26 | Ochiltree | Perryton | 267.4 |
| 27 | Oldham | Vega | 11.0 |
| 28 | Parmer | Friona | 164.4 |
| 29 | Potter | Amarillo | 2,547.3 |
| 30 | Randall | Amarillo | 945.2 |
| 31 | Roberts | Miami | 10.8 |
| 32 | Sherman | Stratford | 69.1 |
| 33 | Swisher | Tulia | 118.2 |
| 34 | Wheeler | Shamrock | 135.2 |
| | TOTAL | | \$7,213.2 |

| | | | | - | T | | - | | | | 1 | | | |
|--------------|---------|--------------|--------|-----------|------------------|------------|--------|----------|-----------|-------|-----------------------------------------------------|--------|--------------|-------|
| | D | liem | s | herman | He | insford | | Ochiire | e Lipso | omb | | | | |
| | H | rtey | | Moor e | He | Hutchinson | | Roberts | Hem | phill | 1 | | | |
| | Cld | ham | | Patter | G | if son | T | Gray | Whe | ole r | | | | |
| | Deef | S mith | R | tan da il | Am | nstrong | , | Donley | Collings | worth | | | | |
| | Parmer | C | to | Swist | her | Brisc | De | н | ill Chi | dress | K | | \sim | |
| | Bailey | Lamb | | Hale | | floyd | | Motile y | Cott | • | Har den Foard | \sim |) Wilberg | lei |
| | Cochran | hran Hockley | | Lubbock | | to sby | | Dic ken | Kin | g | Клаз | | Bayb | ır |
| | Yanakum | Terry | | Lynn | | Garza | | Kent | Stone | wali | Has lo | di i | hrockm | orton |
| | Gain | 66 | Daw | vison | Bord | en | Sci | uny | Fisher | | Jones | She | ic kel to rd | s |
| | Andre | ** | Ma | rtin | Howa | rd | Mitc | hell | Nolan | 1 | laylor | G | lishan | |
| Loving Winks | ler Ec | tor | Mictan | id Gi | N90 C QC | * s | erling | ŗĹ | Coke | Run | nels | Cole | man | Brc |
| Rezves | | | Uptor | R | l an gn n | | tion | | Tom Green | | ancho | Mo | Culloch | Γ. |
| | | | | | | | - | | | | the second part of the local distance of the second | | | 6 |

EXHIBIT ONE TEXAS PANHANDLE SUMMARY OF COUNTIES BY TOTAL DEPOSITS JUNE 30, 2006 (millions)

June 30, 2006 County Deposits \$2,547.3 1 Potter 2 Randall 945.2 3 Hale 402.7 4 Gray 326.5 5 Ochiltree 267.4 6 Lamb 246.0 7 Deaf Smith 197.9 8 Hansford 174.8 9 Dallam 168.4 10 Hutchinson 166.1 Parmer 11 164.4 Moore 12 161.0 13 Wheeler 135.2 14 Hemphill 118.8 15 Swisher 118.2 Childress 16 117.5 Floyd 17 106.0 Bailey 18 88.8 19 Castro 82.6 20 Donley 80.6 Carson 21 77.3 22 Lipscomb 76.9 Sherman 23 69.1 Hall 64.4 24 Collingsworth 25 63.9 Hardeman 26 58.9 27 Cottle 49.6 28 Briscoe 47.1 29 Foard 20.8 30 Armstrong 20.5 31 Hartley 16.4 32 Motley 11.1 33 Oldham 11.0 34 Roberts 10.8 TOTAL \$7,213.2

EXHIBIT TWO TEXAS PANHANDLE CONTACT PRIORITIES JUNE 30, 2006

| Ε 30, | 2006 Financial Institution | Hqtr State | Туре | Total Institution Deposits | In-market Deposits | Branch Count | % of Institution |
|-------|-------------------------------|---------------|----------|----------------------------------|-----------------------|-----------------|---------------------|
| MERG | ER CANDIDATES | | | | | | |
| 1 | Stratford Bancshares, Inc. | ТХ | Bank | \$122.4 | \$122.4 | 3 | 100.0% |
| 2 | WSB Bancshares, Inc. | ТХ | Bank | 100.5 | 100.5 | 5 | 100.0% |
| 3 | ISB Holdings, Inc. | ТХ | SB | 84.7 | 84.7 | 2 | 100.0% |
| 4 | Spearman Bancshares | ТХ | Bank | 83.1 | 83.1 | 2 | 100.0% |
| 5 | Perryton Bancshares | ТΧ | Bank | 70.8 | 70.8 | 1 | 100.0% |
| 6 | Childress Bancshares, Inc. | ТХ | Bank | 68.6 | 68.6 | 2 | 100.0% |
| 7 | Security State Bank | ТХ | Bank | 67.9 | 67.9 | 1 | 100.0% |
| 8 | First Canadian Bancorp | ТХ | Bank | 66.6 | 66.6 | 2 | 100.0% |
| 9 | DG Partnership, Ltd | ТХ | Bank | 66.4 | 66.4 | 3 | 100.0% |
| 10 | Dalhart FS&LA | ТХ | Thrift | 66.3 | 66.3 | 2 | 100.0% |
| 11 | High Plains Bancshares | ТХ | Bank | 66.0 | 66.0 | 2 | 100.0% |
| 12 | Floyd County Bancshares | ТХ | Bank | 64.9 | 64.9 | 1 | 100.0% |
| 13 | First State Bankshares | ТХ | Bank | 64.5 | 64.5 | 1 | 100.0% |
| 14 | XIT Bancshares, Inc. | ТХ | Bank | 60.2 | 56.3 | 3 | 93.4% |
| 15 | First Paducah Bancshs, TX | ТХ | Bank | 43.2 | 43.2 | 1 | 100.0% |
| 16 | First State of Mobeetie | ТХ | Bank | 43.1 | 43.1 | 2 | 100.0% |
| 17 | First Dalhart Bancshares | ТХ | Bank | 43.0 | 43.0 | 1 | 100.0% |
| 18 | Falcon Bancorporation | ТХ | Bank | 40.4 | 40.4 | 2 | 100.0% |
| 19 | First FS&LA Littlefield TX | ТХ | Thrift | 35.7 | 35.7 | 2 | 100.0% |
| 20 | Quitaque National Corp. | ТХ | Bank | 32.3 | 32.3 | 1 | 100.0% |
| 21 | Northern Bancshares, Inc. | ТХ | Bank | 31.4 | 31.4 | 2 | 100.0% |
| 22 | Groom Bancshares | ТХ | Bank | 29.7 | 29.7 | 2 | 100.0% |
| 23 | Quannah Financial Corp. | ТХ | Bank | 27.6 | 27.6 | 1 | 100.0% |
| 24 | GSB Bancshares | ТХ | Bank | 27.3 | 27.3 | 1 | 100.0% |
| 25 | Kress National Bancshares | ТХ | Bank | 24.4 | 24.4 | 1 | 100.0% |
| 26 | Miami Bancshares, Inc. | ТХ | Bank | 24.4 | 24.4 | 2 | 100.0% |
| 27 | Donley County Bancshs | ТХ | Bank | 24.2 | 24.2 | 1 | 100.0% |
| 28 | First State Bank | ТХ | Bank | 20.8 | 20.8 | 1 | 100.0% |
| 29 | Crowell Bancshares, Inc. | ТХ | Bank | 20.8 | 20.8 | 1 | 100.0% |
| 30 | First Amherst Bancshares | ТХ | Bank | 12.0 | 12.0 | 1 | 100.0% |
| 31 | GrayCo Bancshares | ТХ | Bank | 10.3 | 10.3 | 1 | 100.0% |
| | - | TOTAL D | DEPOSITS | | \$1,539.4 | 53 | |

EXHIBIT TWO TEXAS PANHANDLE CONTACT PRIORITIES JUNE 30, 2006

| E 30, 2006 | | | | Total | | | |
|------------|----------------------------|---------|----------|-------------|-----------|--------|-------------|
| | | Hqtr | | Institution | In-market | Branch | % of |
| | Financial Institution | State | Туре | Deposits | Deposits | Count | Institution |
| EXCLU | DED: % IN MARKET | | | | | | |
| 1 | Bank of America Corp. | NC | Bank | \$590,620 | \$515.3 | 12 | 0.1% |
| 2 | Wells Fargo & Company | CA | Bank | 308,987 | 473.5 | 12 | 0.2% |
| 3 | Plains Bancorp, Inc. | ТХ | Bank | 446 | 258.8 | 9 | 58.0% |
| 4 | CitiGroup, Inc. | NY | Bank | 224,597 | 225.2 | 9 | 0.1% |
| 5 | JPMorgan Chase & Co. | NY | Bank | 462,295 | 203.6 | 3 | 0.0% |
| 6 | Olney Bancshares of TX | ТХ | Bank | 764 | 202.3 | 8 | 26.5% |
| 7 | Waupaca Bancorporation | WI | Bank | 385 | 152.3 | 3 | 39.5% |
| 8 | American State Fin Corp. | ТХ | Bank | 1,690 | 149.3 | 3 | 8.8% |
| 9 | World Savings Bank FSB | CA | Thrift | 61,321 | 109.2 | 1 | 0.2% |
| 10 | First Financial Bankshares | ТХ | Bank | 2,372 | 88.4 | 1 | 3.7% |
| 11 | South Plains Financial | ТΧ | Bank | 1,001 | 64.5 | 5 | 6.4% |
| 12 | McLaughlin Bancshares | ТХ | Bank | 105 | 53.3 | 4 | 50.6% |
| 13 | Baylor Bancshres, Inc. | ТХ | Bank | 170 | 44.2 | 4 | 25.9% |
| 14 | Eggemeyer Advisory Corp. | CA | Bank | 4,528 | 41.1 | 1 | 0.9% |
| 15 | City Bancorp, Inc. | ТХ | Bank | 65 | 37.9 | 2 | 58.1% |
| 16 | Triple J Financial | ТХ | Bank | 76 | 29.1 | 2 | 38.4% |
| 17 | Lubco Bancshares | ТΧ | Bank | 147 | 26.2 | 1 | 17.9% |
| 18 | AIM Bancshares, Inc. | ТΧ | Bank | 65 | 22.2 | 2 | 34.2% |
| 19 | First Bancshares of TX | ТХ | Bank | 145 | 14.7 | 2 | 10.2% |
| 20 | Peoples Bancorp | ТΧ | Bank | 127 | 7.0 | 1 | 5.5% |
| 21 | Woodforest Financial Group | ТΧ | Bank | 1,878 | 6.8 | 2 | 0.4% |
| 22 | First Community Bancshares | ТΧ | Bank | 781 | 4.1 | 7 | 0.5% |
| | | TOTAL D | DEPOSITS | | \$2,729.0 | 94 | |
| EXCLU | DED: SIZE | | | | | | |
| 1 | Amarillo National Bancorp | ТХ | Bank | \$1,622 | \$1,622.2 | 15 | 100.0% |
| 2 | Firstperryton Bancorp | ТХ | Bank | 532 | 532.5 | 8 | 100.0% |
| 3 | Happy Bancshares, Inc. | ТХ | Bank | 371 | 370.5 | 12 | 100.0% |
| 4 | Herring Bancorp, Inc. | ТХ | Bank | 295 | 200.8 | 5 | 68.0% |
| 5 | HaleCo Bancshares | ТХ | Bank | 274 | 218.8 | 6 | 79.8% |
| | | TOTAL D | DEPOSITS | | \$2,944.7 | 46 | |

| (mi | llions) | | | | Total | | | | % of |
|-----|---------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|------------------------------------------|----------------------------------------------------------|-------------------------|----------------------------------------------------|-----------------------------|----------------------------------------------|------------------------------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 1 | AIM Bancshares, Inc. | Lamb | ТХ | Bank | \$65.0 | \$22.2 | 2 | 34.2% | 9.0% |
| 2 | Amarillo National Bancorp Amarillo National Bancorp Amarillo National Bancorp | Potter Randall Hutchinson | TX TX TX | Bank Bank Bank | \$1,622 | \$1,331.0 206.8 84.3 | 9 5 1 | 82.1% 12.7% 5.2% | 52.3% 21.9% 50.8% |
| | | | ΤΟΤΑ | AL INSTIT | UTION | \$1,622.2 | 15 | 100.0% | |
| 3 | American State Fin Corp. American State Fin Corp. American State Fin Corp. | Hale Lamb Floyd | TX TX TX TOTA | Bank Bank Bank AL INSTIT | \$1,690 TUTION | \$114.7 21.8 12.8 \$149.3 | 1 1 <u>3</u> | 6.8% 1.3% <u>0.8%</u> <u>8.8%</u> | 28.5% 8.8% 12.1% |
| 4 | Bank of America Corp. Bank of America Corp. Bank of America Corp. Bank of America Corp. Bank of America Corp. | Potter Randall Gray Dallam Moore | NC NC NC NC NC TOT | Bank Bank Bank Bank Bank AL INSTIT | \$590,620 TUTION | \$333.9 84.2 39.5 30.9 26.8 \$515.3 | 4 3 2 1 2 12 | 0.1% 0.0% 0.0% 0.0% 0.0% 0.1% | 13.1% 8.9% 12.1% 18.3% 16.7% |
| 5 | Baylor Bancshres, Inc. Baylor Bancshres, Inc. Baylor Bancshres, Inc. | Hall Carson Motley | TX TX TX TOTA | Bank Bank Bank AL INSTIT | \$170.4 TUTION | \$20.3 12.8 11.1 \$44.2 | 2 1 1 4 | 11.9% 7.5% <u>6.5%</u> 25.9% | 31.5% 16.5% 100.0% |
| 6 | Childress Bancshares, Inc. Childress Bancshares, Inc. | Childress Cottle | тх тх тот я | Bank Bank AL INSTIT | \$68.6 'UTION | \$62.1 <u>6.4</u> \$68.6 | 1 | 90.6% 9.4% 100.0% | 52.9% 13.0% |

| (mi | llions) | | | | Total | | | | % of |
|-----|--------------------------|---------------|---------------|----------|-------------------------|-----------------------|-----------------|--------------|------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 7 | CitiGroup, Inc. | Randall | NY | Bank | \$224,597 | \$93.3 | 2 | 0.0% | 9.9% |
| | CitiGroup, Inc. | Potter | NY | Bank | | 68.0 | 4 | 0.0% | 2.7% |
| | CitiGroup, Inc. | Gray | NY | Bank | | 56.1 | 2 | 0.0% | 17.2% |
| | CitiGroup, Inc. | Deaf Smith | NY | Bank | | 7.9 | 1 | 0.0% | 4.0% |
| | | | ΤΟΤΑ | | UTION | \$225.2 | 9 | 0.1% | |
| 8 | City Bancorp, Inc. | Collingsworth | ТХ | Bank | \$65.3 | \$23.1 | 1 | 35.3% | 36.1% |
| • | City Bancorp, Inc. | Donley | TX | Bank | <i>QQQQQQQQQQQQQ</i> | 14.8 | 1 | 22.8% | 18.4% |
| | | , | | | UTION | \$37.9 | 2 | 58.1% | |
| 9 | Crowell Bancshares, Inc. | Foard | ТΧ | Bank | \$20.8 | \$20.8 | 1 | 100.0% | 100.0% |
| | , | | | | · | · | | | |
| 10 | Dalhart FS&LA | Dallam | ТΧ | Thrift | \$66.3 | \$47.0 | 1 | 70.8% | 27.9% |
| | Dalhart FS&LA | Moore | ТΧ | Thrift | | 19.3 | 1 | 29.2% | 12.0% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$66.3 | 2 | 100.0% | |
| 11 | DG Partnership, Ltd | Bailey | ТХ | Bank | \$66.4 | \$39.9 | 1 | 60.1% | 44.9% |
| | DG Partnership, Ltd | Parmer | TX | Bank | ** *** | 15.5 | 1 | 23.4% | 9.5% |
| | DG Partnership, Ltd | Castro | ТΧ | Bank | | 11.0 | 1 | 16.6% | 13.3% |
| | | | ΤΟΤΑ | | UTION | \$66.4 | 3 | 100.0% | |
| 40 | Depley County Dependen | Declay | τv | Deel | ¢04.0 | \$ 24.2 | 4 | 100.0% | 20.40/ |
| 12 | Donley County Bancshs | Donley | TX | Bank | \$24.2 | \$24.2 | 1 | 100.0% | 30.1% |
| 13 | Eggemeyer Advisory Corp. | Hale | CA | Bank | \$4,528 | \$41.1 | 1 | 0.9% | 10.2% |
| 14 | Falcon Bancorporation | Hall | ТΧ | Bank | \$40.4 | \$38.0 | 1 | 94.1% | 59.0% |
| | Falcon Bancorporation | Potter | ТΧ | Bank | | 2.4 | 1 | 5.9% | 0.1% |
| | | | ΤΟΤΑ | | UTION | \$40.4 | 2 | 100.0% | |

| (mi | llions) | | | | Total | | | | % of |
|-----|-----------------------------|------------|---------------|----------|------------------------------------|-----------------------|-----------------|--------------|------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 15 | First Amherst Bancshares | Lamb | ΤХ | Bank | \$12.0 | \$12.0 | 1 | 100.0% | 4.9% |
| 16 | First Bancshares of TX | Potter | ТХ | Bank | \$145.0 | \$14.7 | 2 | 10.2% | 0.6% |
| 17 | First Canadian Bancorp | Hemphill | ТХ | Bank | \$66.6 | \$55.9 | 1 | 83.8% | 47.0% |
| | First Canadian Bancorp | Lipscomb | ТΧ | Bank | | 10.8 | 1 | 16.2% | 14.0% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$66.6 | 2 | 100.0% | |
| 18 | First Community Bancshares | Hale | тх | Bank | \$781.4 | \$0.9 | 1 | 0.1% | 0.2% |
| | First Community Bancshares | Moore | TX | Bank | <i>Q</i> · Q · · · · | 0.7 | 1 | 0.1% | 0.4% |
| | First Community Bancshares | Gray | TX | Bank | | 0.7 | 1 | 0.1% | 0.2% |
| | First Community Bancshares | Potter | ТΧ | Bank | | 0.7 | 1 | 0.1% | 0.0% |
| | First Community Bancshares | Deaf Smith | ТΧ | Bank | | 0.6 | 1 | 0.1% | 0.3% |
| | First Community Bancshares | Randall | ТΧ | Bank | | 0.5 | 2 | 0.1% | 0.1% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$4.1 | 7 | 0.5% | |
| 19 | First Dalhart Bancshares | Dallam | ТХ | Bank | \$43.0 | \$43.0 | 1 | 100.0% | 25.5% |
| 20 | First Financial Bankshares | Deaf Smith | ТХ | Bank | \$2,372 | \$88.4 | 1 | 3.7% | 44.7% |
| 21 | First FS&LA, Littlefield TX | Lamb | TX | Thrift | \$35.7 | \$35.7 | 2 | 100.0% | 14.5% |
| 22 | First Paducah Bancshs, TX | Cottle | ТΧ | Bank | \$43.2 | \$43.2 | 1 | 100.0% | 87.0% |
| 23 | FirstPerryton Bancorp | Potter | ТΧ | Bank | \$532.5 | \$217.8 | 3 | 40.9% | 8.6% |
| | FirstPerryton Bancorp | Gray | ΤX | Bank | | 116.9 | 1 | 22.0% | 35.8% |
| | FirstPerryton Bancorp | Ochiltree | ΤX | Bank | | 115.9 | 1 | 21.8% | 43.3% |
| | FirstPerryton Bancorp | Deaf Smith | TX | Bank | | 43.6 | 1 | 8.2% | 22.0% |
| | FirstPerryton Bancorp | Lipscomb | TX | Bank | | 31.2 | 1 | 5.9% | 40.6% |
| | FirstPerryton Bancorp | Randall | TX | Bank | | 7.1 | <u> </u> | 1.3% | 0.8% |
| | | | TOTA | L INSTIT | UTION | \$532.5 | 8 | 100.0% | |

| (mi | llions) | | | | Total | | | | % of |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------------|------------------------------------------------|-------------------------------------------------------------------|----------------------------------------------|-------------------------------------------------------------------|-----------------------------------------------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 24 25 26 27 28 | First State Bank First State Bankshares First State of Mobeetie Floyd County Bancshares GrayCo Bancshares | Hale Hansford Wheeler Floyd Gray | TX TX TX TX TX TX | Bank Bank Bank Bank Bank | \$20.8 \$64.5 \$43.1 \$64.9 \$10.3 | \$20.8 \$64.5 \$43.1 \$64.9 \$10.3 | 1 1 2 1 1 | 100.0% 100.0% 100.0% 100.0% 100.0% | 5.2% 36.9% 31.9% 61.2% 3.2% |
| 29 | Groom Bancshares Groom Bancshares | Carson Potter | тх тх тот я | Bank Bank AL INSTIT | \$29.7 'UTION | \$23.6 6.0 \$29.7 | 1 1 2 | 79.7% 20.3% 100.0% | 30.6% 0.2% |
| 30 | GSB Bancshares | Hansford | ТΧ | Bank | \$27.3 | \$27.3 | 1 | 100.0% | 15.6% |
| 31 | HaleCo Bancshares HaleCo Bancshares HaleCo Bancshares HaleCo Bancshares HaleCo Bancshares | Hale Deaf Smith Swisher Castro Parmer | TX TX TX TX TX TX TOTA | Bank Bank Bank Bank Bank AL INSTIT | \$274.1 UTION | \$110.0 57.5 27.2 13.0 11.1 \$218.8 | 2 1 1 1 <u>1</u> 6 | 40.1% 21.0% 9.9% 4.8% <u>4.1%</u> 79.8% | 27.3% 29.1% 23.0% 15.8% 6.8% |
| 32 | Happy Bancshares, Inc. Happy Bancshares, Inc. Happy Bancshares, Inc. Happy Bancshares, Inc. Happy Bancshares, Inc. Happy Bancshares, Inc. | Randall Moore Potter Carson Sherman Swisher Dallam | TX TX TX TX TX TX TX TX TX | Bank Bank Bank Bank Bank Bank Bank | \$370.5 TUTION | \$150.7 74.4 63.0 35.6 21.3 17.2 8.4 \$370.5 | 3 2 3 1 1 1 1 <u>12</u> | 40.7% 20.1% 17.0% 9.6% 5.7% 4.6% 2.3% 100.0% | 15.9% 46.2% 2.5% 46.0% 30.8% 14.5% 5.0% |

| (mi | llions) | | | | Total | | | | % of |
|-----|---------------------------|-----------|---------------|----------|-------------------------|-----------------------|-----------------|--------------|------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 33 | Herring Bancorp, Inc. | Potter | ТΧ | Bank | \$295.4 | \$124.9 | 3 | 42.3% | 4.9% |
| | Herring Bancorp, Inc. | Donley | ТΧ | Bank | | 41.5 | 1 | 14.1% | 51.5% |
| | Herring Bancorp, Inc. | Randall | ТΧ | Bank | | 34.4 | 1 | 11.6% | 3.6% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$200.8 | 5 | 68.0% | |
| 34 | High Plains Bancshares | Bailey | тх | Bank | \$66.0 | \$48.9 | 1 | 74.1% | 55.1% |
| | High Plains Bancshares | Parmer | ТΧ | Bank | | 17.1 | 1 | 25.9% | 10.4% |
| | - | | ΤΟΤΑ | | UTION | \$66.0 | 2 | 100.0% | |
| 35 | ISB Holdings, Inc. | Ochiltree | тх | SB | \$84.7 | \$80.7 | 1 | 95.2% | 30.2% |
| | ISB Holdings, Inc. | Hansford | ТΧ | SB | • - | 4.1 | 1 | 4.8% | 2.3% |
| | 5 / | | ΤΟΤΑ | | UTION | \$84.7 | 2 | 100.0% | |
| 36 | JPMorgan Chase & Co. | Potter | NY | Bank | \$462,295 | \$203.6 | 3 | 0.0% | 8.0% |
| 37 | Kress National Bancshares | Swisher | TX | Bank | \$24.4 | \$24.4 | 1 | 100.0% | 20.6% |
| 38 | Lubco Bancshares | Wheeler | ТΧ | Bank | \$146.6 | \$26.2 | 1 | 17.9% | 19.4% |
| 39 | McLaughlin Bancshares | Hale | ТΧ | Bank | \$105.4 | \$53.3 | 4 | 50.6% | 13.2% |
| 40 | Miami Bancshares, Inc. | Gray | тх | Bank | \$24.4 | \$13.6 | 1 | 55.8% | 4.2% |
| | Miami Bancshares, Inc. | Roberts | ТΧ | Bank | | 10.8 | 1 | 44.2% | 100.0% |
| | | | ΤΟΤΑ | | UTION | \$24.4 | 2 | 100.0% | |
| 41 | Northern Bancshares, Inc. | Hardeman | ТХ | Bank | \$31.4 | \$31.4 | 2 | 100.0% | 53.2% |

(millions)

| (| | | Llouin | | I otal Institution | In moricot | Dranah | % of | % Of |
|----|-------------------------|------------|---------------|----------|-----------------------|-----------------------|-----------------|--------|------------------|
| | Financial Institution | County | Hqtr State | Туре | Deposits | In-market Deposits | Branch Count | Inst | County Market |
| 42 | Olney Bancshares of TX | Parmer | ΤХ | Bank | \$763.5 | \$52.9 | 1 | 6.9% | 32.2% |
| | Olney Bancshares of TX | Hemphill | ТΧ | Bank | | 50.8 | 1 | 6.7% | 42.8% |
| | Olney Bancshares of TX | Lipscomb | ТΧ | Bank | | 34.9 | 1 | 4.6% | 45.4% |
| | Olney Bancshares of TX | Hutchinson | ТΧ | Bank | | 30.4 | 2 | 4.0% | 18.3% |
| | Olney Bancshares of TX | Childress | ТΧ | Bank | | 16.9 | 1 | 2.2% | 14.3% |
| | Olney Bancshares of TX | Oldham | ТΧ | Bank | | 11.0 | 1 | 1.4% | 100.0% |
| | Olney Bancshares of TX | Carson | ТΧ | Bank | | 5.3 | 1 | 0.7% | 6.9% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$202.3 | 8 | 26.5% | |
| 43 | Peoples Bancorp | Castro | ТХ | Bank | \$127.5 | \$7.0 | 1 | 5.5% | 8.5% |
| 44 | Perryton Bancshares | Ochiltree | TX | Bank | \$70.8 | \$70.8 | 1 | 100.0% | 26.5% |
| 45 | Plains Bancorp, Inc. | Randall | ТХ | Bank | \$446.1 | \$77.8 | 3 | 17.4% | 8.2% |
| | Plains Bancorp, Inc. | Lamb | ТΧ | Bank | | 76.7 | 3 | 17.2% | 31.2% |
| | Plains Bancorp, Inc. | Potter | ΤX | Bank | | 52.8 | 1 | 11.8% | 2.1% |
| | Plains Bancorp, Inc. | Castro | ТΧ | Bank | | 51.5 | 2 | 11.6% | 62.4% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$258.8 | 9 | 58.0% | |
| 46 | Quannah Financial Corp. | Hardeman | ТХ | Bank | \$27.6 | \$27.6 | 1 | 100.0% | 46.8% |
| 47 | Quitaque National Corp. | Briscoe | ТΧ | Bank | \$32.3 | \$32.3 | 1 | 100.0% | 68.7% |
| 48 | Security State Bank | Parmer | ТΧ | Bank | \$67.9 | \$67.9 | 1 | 100.0% | 41.3% |
| 49 | South Plains Financial | Floyd | ТХ | Bank | \$1,001 | \$28.4 | 2 | 2.8% | 26.8% |
| | South Plains Financial | Lamb | ТΧ | Bank | | 21.4 | 2 | 2.1% | 8.7% |
| | South Plains Financial | Briscoe | ΤX | Bank | | 14.7 | 1 | 1.5% | 31.3% |
| | | | ΤΟΤΔ | L INSTIT | | \$64.5 | 5 | 6.4% | |

Total

% of

| (mi | llions) | | | | Total | | | | % of |
|-----|------------------------------------------|----------------------|---------------|--------------|-------------------------|-----------------------|-----------------|----------------|------------------|
| | Financial Institution | County | Hqtr State | Туре | Institution Deposits | In-market Deposits | Branch Count | % of Inst | County Market |
| 50 | Spearman Bancshares | Hansford | ТХ | Bank | \$83.1 | \$78.9 | 1 | 94.9% | 45.1% |
| | Spearman Bancshares | Moore | ТΧ | Bank | | 4.2 | 1 | 5.1% | 2.6% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$83.1 | 2 | 100.0% | |
| 51 | Stratford Bancshares, Inc. | Sherman | тх | Bank | \$122.4 | \$47.8 | 1 | 39.1% | 69.2% |
| | Stratford Bancshares, Inc. | Dallam | ТΧ | Bank | | 39.1 | 1 | 32.0% | 23.2% |
| | Stratford Bancshares, Inc. | Moore | ТΧ | Bank | | 35.5 | 1 | 29.0% | 22.0% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$122.4 | 3 | 100.0% | |
| 50 | Triple Financial | Armetropa | ту | Donk | ¢76 0 | ¢20 E | 4 | 27.00/ | 100.0% |
| 52 | Triple J Financial Triple J Financial | Armstrong Swisher | TX TX | Bank Bank | \$76.0 | \$20.5 8.6 | 1 | 27.0% 11.3% | 100.0% 7.3% |
| | | SWISHEI | | | | \$29.1 | 2 | 38.4% | 1.370 |
| | | | | | onon | ψ23.1 | | 30.470 | |
| 53 | Waupaca Bancorporation | Gray | WI | Bank | \$385.5 | \$89.4 | 1 | 23.2% | 27.4% |
| | Waupaca Bancorporation | Wheeler | WI | Bank | | 34.4 | 1 | 8.9% | 25.5% |
| | Waupaca Bancorporation | Childress | WI | Bank | | 28.5 | 1 | 7.4% | 24.2% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$152.3 | 3 | 39.5% | |
| 54 | Wells Fargo & Company | Randall | CA | Bank | \$308,987 | \$176.4 | 4 | 0.1% | 18.7% |
| 01 | Wells Fargo & Company | Potter | CA | Bank | <i>\\</i> 000,007 | 126.7 | 2 | 0.0% | 5.0% |
| | Wells Fargo & Company | Hale | CA | Bank | | 61.8 | 2 | 0.0% | 15.3% |
| | Wells Fargo & Company | Hutchinson | CA | Bank | | 51.3 | 2 | 0.0% | 30.9% |
| | Wells Fargo & Company | Swisher | CA | Bank | | 40.9 | 1 | 0.0% | 34.6% |
| | Wells Fargo & Company | Hartley | CA | Bank | | 16.4 | 1 | 0.0% | 100.0% |
| | | | ΤΟΤΑ | L INSTIT | UTION | \$473.5 | 12 | 0.2% | |
| | | | | | | | | | |

| (mi | llions) | | Hqtr | | Total Institution | In-market | Branch | % of | % of County |
|-----|----------------------------|---------------|-------|--------|----------------------|-----------|--------|--------|----------------|
| | Financial Institution | County | State | Туре | Deposits | Deposits | Count | Inst | Market |
| 55 | Woodforest Financial Group | Randall | ΤХ | Bank | \$1,878.1 | \$4.9 | 1 | 0.3% | 0.5% |
| | Woodforest Financial Group | Potter | ТΧ | Bank | | 1.9 | 1 | 0.1% | 0.1% |
| | | | ΤΟΤΑ | | UTION | \$6.8 | 2 | 0.4% | |
| 56 | World Savings Bank FSB | Randall | CA | Thrift | \$61,321 | \$109.2 | 1 | 0.2% | 11.6% |
| 57 | WSB Bancshares, Inc. | Collingsworth | ТΧ | Bank | \$100.5 | \$40.8 | 1 | 40.6% | 63.9% |
| | WSB Bancshares, Inc. | Wheeler | ТΧ | Bank | | 31.5 | 1 | 31.3% | 23.3% |
| | WSB Bancshares, Inc. | Hemphill | ТΧ | Bank | | 12.1 | 1 | 12.0% | 10.1% |
| | WSB Bancshares, Inc. | Childress | ТΧ | Bank | | 10.0 | 1 | 10.0% | 8.5% |
| | WSB Bancshares, Inc. | Hall | ТΧ | Bank | | 6.1 | 1 | 6.1% | 9.5% |
| | | | ΤΟΤΑ | | UTION | \$100.5 | 5 | 100.0% | |
| 58 | XIT Bancshares, Inc. | Lamb | ΤХ | Bank | \$60.2 | \$56.3 | 3 | 93.4% | 22.9% |

| | | | | Total | | | | % of |
|----------------|----------------------------|-------|----------|-------------|-----------|--------|--------|--------|
| | | Hqtr | | Institution | In-market | Branch | % of | County |
| County | Financial Institution | State | Туре | Deposits | Deposits | Count | Inst | Market |
| 1 <u>Arm</u> | strong | | | | | | | |
| | Triple J Financial | ТХ | Bank | 76.0 | \$20.5 | 1 | 27.0% | 100.0% |
| 2 <u>Baile</u> | <u>97</u> | | | | | | | |
| | High Plains Bancshares | ТΧ | Bank | 66.0 | \$48.9 | 1 | 74.1% | 55.1% |
| | DG Partnership, Ltd | ТΧ | Bank | 66.4 | 39.9 | 1 | 60.1% | 44.9% |
| | | COL | JNTY TOT | ALS | \$88.8 | 2 | | 100.0% |
| 3 <u>Brise</u> | coe | | | | | | | |
| | Quitaque National Corp. | ТΧ | Bank | 32.3 | \$32.3 | 1 | 100.0% | 68.7% |
| | South Plains Financial | ТΧ | Bank | 1,001.3 | 14.7 | 1 | 1.5% | 31.3% |
| | | COL | JNTY TOT | ALS | \$47.1 | 2 | | 100.0% |
| 4 <u>Cars</u> | <u>ion</u> | | | | | | | |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | \$35.6 | 1 | 9.6% | 46.0% |
| | Groom Bancshares | ΤX | Bank | 29.7 | 23.6 | 1 | 79.7% | 30.6% |
| | Baylor Bancshres, Inc. | ТΧ | Bank | 170.4 | 12.8 | 1 | 7.5% | 16.5% |
| | Olney Bancshares of TX | ТΧ | Bank | 763.5 | 5.3 | 1 | 0.7% | 6.9% |
| | | COL | JNTY TOT | ALS | \$77.3 | 4 | | 100.0% |
| 5 <u>Cast</u> | ro | | | | | | | |
| | Plains Bancorp, Inc. | ТΧ | Bank | 446.1 | \$51.5 | 2 | 11.6% | 62.4% |
| | HaleCo Bancshares | ΤX | Bank | 274.1 | 13.0 | 1 | 4.8% | 15.8% |
| | DG Partnership, Ltd | ТΧ | Bank | 66.4 | 11.0 | 1 | 16.6% | 13.3% |
| | Peoples Bancorp | ТХ | Bank | 127.5 | 7.0 | 1 | 5.5% | 8.5% |
| | | COL | JNTY TOT | ALS | \$82.6 | 5 | | 100.0% |
| 6 <u>Chilo</u> | dress | | | | | | | |
| | Childress Bancshares, Inc. | ΤX | Bank | 68.6 | \$62.1 | 1 | 90.6% | 52.9% |
| | Waupaca Bancorporation | WI | Bank | 385.5 | 28.5 | 1 | 7.4% | 24.2% |
| | Olney Bancshares of TX | ТΧ | Bank | 763.5 | 16.9 | 1 | 2.2% | 14.3% |
| | WSB Bancshares, Inc. | ТХ | Bank | 100.5 | 10.0 | 1 | 10.0% | 8.5% |
| | | COL | JNTY TOT | ALS | \$117.5 | 4 | | 100.0% |
| | | | | | | | | |

| | | | | Total | | | | % of |
|-----------------|----------------------------|-------|----------|-------------|-----------|--------|--------|--------|
| | | Hqtr | | Institution | In-market | Branch | % of | County |
| County | Financial Institution | State | Туре | Deposits | Deposits | Count | Inst | Market |
| 7 Colli | ingsworth | | | | | | | |
| | WSB Bancshares, Inc. | ТΧ | Bank | 100.5 | \$40.8 | 1 | 40.6% | 63.9% |
| | City Bancorp, Inc. | ТΧ | Bank | 65.3 | 23.1 | 1 | 35.3% | 36.1% |
| | | COU | INTY TOT | ALS | \$63.9 | 2 | | 100.0% |
| 8 <u>Cott</u> | le_ | | | | | | | |
| | First Paducah Bancshs, TX | ТΧ | Bank | 43.2 | 43.2 | 1 | 100.0% | 87.0% |
| | Childress Bancshares, Inc. | ТΧ | Bank | 68.6 | 6.4 | 1 | 9.4% | 13.0% |
| | | COU | INTY TOT | ALS | \$49.6 | 2 | | 100.0% |
| 9 <u>Dalla</u> | a <u>m</u> | | | | | | | |
| | Dalhart FS&LA | ТΧ | Thrift | 66.3 | \$47.0 | 1 | 70.8% | 27.9% |
| | First Dalhart Bancshares | ТΧ | Bank | 43.0 | 43.0 | 1 | 100.0% | 25.5% |
| | Stratford Bancshares, Inc. | ТΧ | Bank | 122.4 | 39.1 | 1 | 32.0% | 23.2% |
| | Bank of America Corp. | NC | Bank | 590,619.7 | 30.9 | 1 | 0.0% | 18.3% |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | 8.4 | 1 | 2.3% | 5.0% |
| | | COU | INTY TOT | ALS | \$168.4 | 5 | | 100.0% |
| 10 <u>Deaf</u> | <u>Smith</u> | | | | | | | |
| | First Financial Bankshares | ТΧ | Bank | 2,372.4 | \$88.4 | 1 | 3.7% | 44.7% |
| | HaleCo Bancshares | ТΧ | Bank | 274.1 | 57.5 | 1 | 21.0% | 29.1% |
| | Firstperryton Bancorp | ТΧ | Bank | 532.5 | 43.6 | 1 | 8.2% | 22.0% |
| | CitiGroup, Inc. | NY | Bank | 224,597.3 | 7.9 | 1 | 0.0% | 4.0% |
| | First Community Bancshares | ТΧ | Bank | 781.4 | 0.6 | 1 | 0.1% | 0.3% |
| | | COU | INTY TOT | ALS | \$197.9 | 5 | | 100.0% |
| 11 <u>Don</u> l | ley | | | | | | | |
| | Herring Bancorp, Inc. | ТΧ | Bank | 295.4 | \$41.5 | 1 | 14.1% | 51.5% |
| | Donley County Bancshs | ТΧ | Bank | 24.2 | 24.2 | 1 | 100.0% | 30.1% |
| | City Bancorp, Inc. | ТΧ | Bank | 65.3 | 14.8 | 1 | 22.8% | 18.4% |
| | | COU | INTY TOT | ALS | \$80.6 | 3 | | 100.0% |
| | | | | | | | | |

| County | Financial Institution | Hqtr State | Туре | Total Institution Deposits | In-market Deposits | Branch Count | % of Inst | % of County Market |
|-----------------|----------------------------|---------------|----------|----------------------------------|-----------------------|-----------------|--------------|--------------------------|
| 12 <u>Floyd</u> | l | | | | | | | |
| | Floyd County Bancshares | ТΧ | Bank | 64.9 | \$64.9 | 1 | 100.0% | 61.2% |
| | South Plains Financial | ТΧ | Bank | 1,001.3 | 28.4 | 2 | 2.8% | 26.8% |
| | American State Fin Corp. | ТΧ | Bank | 1,690.2 | 12.8 | 1 | 0.8% | 12.1% |
| | • | COL | | ALS | \$106.0 | 4 | | 100.0% |
| 13 Foarc | ł | | | | | | | |
| | Crowell Bancshares, Inc. | ТХ | Bank | 20.8 | \$20.8 | 1 | 100.0% | 100.0% |
| 14 <u>Gray</u> | | | | | | | | |
| | Firstperryton Bancorp | ТΧ | Bank | 532.5 | \$116.9 | 1 | 22.0% | 35.8% |
| | Waupaca Bancorporation | WI | Bank | 385.5 | 89.4 | 1 | 23.2% | 27.4% |
| | CitiGroup, Inc. | NY | Bank | 224,597.3 | 56.1 | 2 | 0.0% | 17.2% |
| | Bank of America Corp. | NC | Bank | 590,619.7 | 39.5 | 2 | 0.0% | 12.1% |
| | Miami Bancshares, Inc. | ТΧ | Bank | 24.4 | 13.6 | 1 | 55.8% | 4.2% |
| | GrayCo Bancshares | ТΧ | Bank | 10.3 | 10.3 | 1 | 100.0% | 3.2% |
| | First Community Bancshares | ТΧ | Bank | 781.4 | 0.7 | 1 | 0.1% | 0.2% |
| | | COL | JNTY TOT | ALS | \$326.5 | 9 | | 100.0% |
| 15 <u>Hale</u> | | | | | | | | |
| | American State Fin Corp. | ТΧ | Bank | 1,690.2 | \$114.7 | 1 | 6.8% | 28.5% |
| | HaleCo Bancshares | ТΧ | Bank | 274.1 | 110.0 | 2 | 40.1% | 27.3% |
| | Wells Fargo & Company | CA | Bank | 308,987.1 | 61.8 | 2 | 0.0% | 15.3% |
| | McLaughlin Bancshares | ТΧ | Bank | 105.4 | 53.3 | 4 | 50.6% | 13.2% |
| | Eggemeyer Advisory Corp. | CA | Bank | 4,527.8 | 41.1 | 1 | 0.9% | 10.2% |
| | First State Bank | ТΧ | Bank | 20.8 | 20.8 | 1 | 100.0% | 5.2% |
| | First Community Bancshares | ТΧ | Bank | 781.4 | 0.9 | 1_ | 0.1% | 0.2% |
| | | COL | INTY TOT | ALS | \$402.7 | 12 | | 100.0% |

| | | Hqtr | | Total Institution | In-market | Branch | % of | % of County |
|-----------------|---------------------------|-------|----------|----------------------|----------------------|--------|--------|----------------|
| County | Financial Institution | State | Туре | Deposits | Deposits | Count | Inst | Market |
| 16 <u>Hall</u> | | | | | | | | |
| ···· | Falcon Bancorporation | ТΧ | Bank | 40.4 | \$38.0 | 1 | 94.1% | 59.0% |
| | Baylor Bancshres, Inc. | ТΧ | Bank | 170.4 | 20.3 | 2 | 11.9% | 31.5% |
| | WSB Bancshares, Inc. | ТΧ | Bank | 100.5 | 6.1 | 1 | 6.1% | 9.5% |
| | | COU | | ALS | \$64.4 | 4 | | 100.0% |
| 17 <u>Hans</u> | ford | | | | | | | |
| | Spearman Bancshares | ТΧ | Bank | 83.1 | \$78.9 | 1 | 94.9% | 45.1% |
| | First State Bankshares | ТΧ | Bank | 64.5 | 64.5 | 1 | 100.0% | 36.9% |
| | GSB Bancshares | ТΧ | Bank | 27.3 | 27.3 | 1 | 100.0% | 15.6% |
| | ISB Holdings, Inc. | ТΧ | SB | 84.7 | 4.1 | 1 | 4.8% | 2.3% |
| | | COU | INTY TOT | ALS | \$174.8 | 4 | | 100.0% |
| 18 <u>Hard</u> | <u>eman</u> | | | | | | | |
| | Northern Bancshares, Inc. | ТΧ | Bank | 31.4 | \$31.4 | 2 | 100.0% | 53.2% |
| | Quannah Financial Corp. | ТΧ | Bank | 27.6 | 27.6 | 1 | 100.0% | 46.8% |
| | | COU | | ALS | \$58.9 | 3 | | 100.0% |
| 19 <u>Hartl</u> | 01/ | | | | | | | |
| 19 <u>Marti</u> | Wells Fargo & Company | СА | Bank | 308,987.1 | \$16.4 | 1 | 0.0% | 100.0% |
| | | • | 201111 | | \$. 5 | | 01070 | |
| 20 <u>Hem</u> | phill | | | | | | | |
| | First Canadian Bancorp | ТХ | Bank | 66.6 | \$55.9 | 1 | 83.8% | 47.0% |
| | Olney Bancshares of TX | ТΧ | Bank | 763.5 | 50.8 | 1 | 6.7% | 42.8% |
| | WSB Bancshares, Inc. | ТΧ | Bank | 100.5 | 12.1 | 1 | 12.0% | 10.1% |
| | | COU | INTY TOT | ALS | \$118.8 | 3 | | 100.0% |

Total % of Hqtr Institution In-market Branch % of County **Financial Institution** State Type Deposits Deposits Count Inst Market County 21 Hutchinson Amarillo National Bancorp 1.622.2 \$84.3 TΧ Bank 1 5.2% 50.8% Wells Fargo & Company CA Bank 308,987.1 51.3 2 0.0% 30.9% Olney Bancshares of TX ТΧ Bank 763.5 2 4.0% 18.3% 30.4 \$166.1 5 100.0% **COUNTY TOTALS** 22 Lamb \$76.7 17.2% 31.2% Plains Bancorp, Inc. ТΧ Bank 446.1 3 XIT Bancshares, Inc. ТΧ Bank 60.2 56.3 3 93.4% 22.9% First FS&LA Littlefield TX ТΧ Thrift 35.7 35.7 2 100.0% 14.5% ТΧ 65.0 22.2 2 9.0% AIM Bancshares, Inc. Bank 34.2% American State Fin Corp. ТΧ Bank 1,690.2 21.8 1 1.3% 8.8% South Plains Financial ТΧ 21.4 2 2.1% 8.7% Bank 1.001.3 First Amherst Bancshares ТΧ 12.0 12.0 100.0% 4.9% Bank 1 14 **COUNTY TOTALS** \$246.0 100.0% 23 Lipscomb Olney Bancshares of TX ТΧ 763.5 \$34.9 1 45.4% Bank 4.6% FirstPerryton Bancorp ТΧ Bank 532.5 31.2 1 5.9% 40.6% 66.6 First Canadian Bancorp ТΧ 10.8 16.2% 14.0% Bank 1 \$76.9 3 **COUNTY TOTALS** 100.0% 24 Moore Happy Bancshares, Inc. ТΧ 370.5 \$74.4 2 46.2% Bank 20.1% Stratford Bancshares, Inc. ТΧ Bank 122.4 35.5 1 29.0% 22.0% NC 26.8 2 Bank of America Corp. 590,619.7 0.0% 16.7% Bank Dalhart FS&LA ТΧ 66.3 19.3 29.2% 12.0% Thrift 1 **Spearman Bancshares** ТΧ 83.1 4.2 5.1% 2.6% Bank 1 **First Community Bancshares** ТΧ Bank 781.4 0.7 0.1% 0.4% 1 \$161.0 8 **COUNTY TOTALS** 100.0%

| Cou | nty Financial Institution | Hqtr State | Туре | Total Institution Deposits | In-market Deposits | Branch Count | % of Inst | % of County Market |
|-----|---------------------------|---------------|----------|----------------------------------|-----------------------|-----------------|--------------|--------------------------|
| 25 | Motley | | | | | | | |
| | Baylor Bancshres, Inc. | ТХ | Bank | 170.4 | \$11.1 | 1 | 6.5% | 100.0% |
| 26 | <u>Ochiltree</u> | | | | | | | |
| | FirstPerryton Bancorp | ТΧ | Bank | 532.5 | \$115.9 | 1 | 21.8% | 43.3% |
| | ISB Holdings, Inc. | ТΧ | SB | 84.7 | 80.7 | 1 | 95.2% | 30.2% |
| | Perryton Bancshares | ТΧ | Bank | 70.8 | 70.8 | 1 | 100.0% | 26.5% |
| | | COL | ΙΝΤΥ ΤΟΤ | ALS | \$267.4 | 3 | | 100.0% |
| 27 | <u>Oldham</u> | | | | | | | |
| | Olney Bancshares of TX | ТХ | Bank | 763.5 | \$11.0 | 1 | 1.4% | 100.0% |
| 28 | Parmer | | | | | | | |
| | Security State Bank | ΤХ | Bank | 67.9 | \$67.9 | 1 | 100.0% | 41.3% |
| | Olney Bancshares of TX | ТХ | Bank | 763.5 | 52.9 | 1 | 6.9% | 32.2% |
| | High Plains Bancshares | ТХ | Bank | 66.0 | 17.1 | 1 | 25.9% | 10.4% |
| | DG Partnership, Ltd | ТХ | Bank | 66.4 | 15.5 | 1 | 23.4% | 9.5% |
| | HaleCo Bancshares | ТХ | Bank | 274.1 | 11.1 | 1 | 4.1% | 6.8% |
| | | COL | ΙΝΤΥ ΤΟΤ | ALS | \$164.4 | 5 | | 100.0% |

| County | Financial Institution | Hqtr State | Туре | Total Institution Deposits | In-market Deposits | Branch Count | % of Inst | % of County Market |
|----------------|----------------------------|---------------|----------|----------------------------------|-----------------------|-----------------|--------------|--------------------------|
| 29 <u>Pott</u> | er | | | | | | | |
| | Amarillo National Bancorp | ТΧ | Bank | 1,622.2 | \$1,331.0 | 9 | 82.1% | 52.3% |
| | Bank of America Corp. | NC | Bank | 590,619.7 | 333.9 | 4 | 0.1% | 13.1% |
| | Firstperryton Bancorp | ТΧ | Bank | 532.5 | 217.8 | 3 | 40.9% | 8.6% |
| | JPMorgan Chase & Co. | NY | Bank | 462,295.3 | 203.6 | 3 | 0.0% | 8.0% |
| | Wells Fargo & Company | CA | Bank | 308,987.1 | 126.7 | 2 | 0.0% | 5.0% |
| | Herring Bancorp, Inc. | ТΧ | Bank | 295.4 | 124.9 | 3 | 42.3% | 4.9% |
| | CitiGroup, Inc. | NY | Bank | 224,597.3 | 68.0 | 4 | 0.0% | 2.7% |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | 63.0 | 3 | 17.0% | 2.5% |
| | Plains Bancorp, Inc. | ΤX | Bank | 446.1 | 52.8 | 1 | 11.8% | 2.1% |
| | First Bancshares of TX | ΤX | Bank | 145.0 | 14.7 | 2 | 10.2% | 0.6% |
| | Groom Bancshares | ΤX | Bank | 29.7 | 6.0 | 1 | 20.3% | 0.2% |
| | Falcon Bancorporation | ΤX | Bank | 40.4 | 2.4 | 1 | 5.9% | 0.1% |
| | Woodforest Financial Group | ΤX | Bank | 1,878.1 | 1.9 | 1 | 0.1% | 0.1% |
| | First Community Bancshares | ΤX | Bank | 781.4 | 0.7 | 1 | 0.1% | 0.0% |
| | | COU | INTY TOT | ALS | \$2,547.3 | 38 | | 100.0% |
| 30 <u>Rano</u> | <u>dall</u> | | | | | | | |
| | Amarillo National Bancorp | ТΧ | Bank | 1,622.2 | \$206.8 | 5 | 12.7% | 21.9% |
| | Wells Fargo & Company | CA | Bank | 308,987.1 | 176.4 | 4 | 0.1% | 18.7% |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | 150.7 | 3 | 40.7% | 15.9% |
| | World Savings Bank FSB | CA | Thrift | 61,321.4 | 109.2 | 1 | 0.2% | 11.6% |
| | CitiGroup, Inc. | NY | Bank | 224,597.3 | 93.3 | 2 | 0.0% | 9.9% |
| | Bank of America Corp. | NC | Bank | 590,619.7 | 84.2 | 3 | 0.0% | 8.9% |
| | Plains Bancorp, Inc. | ΤX | Bank | 446.1 | 77.8 | 3 | 17.4% | 8.2% |
| | Herring Bancorp, Inc. | ΤX | Bank | 295.4 | 34.4 | 1 | 11.6% | 3.6% |
| | Firstperryton Bancorp | ΤX | Bank | 532.5 | 7.1 | 1 | 1.3% | 0.8% |
| | Woodforest Financial Group | ТΧ | Bank | 1,878.1 | 4.9 | 1 | 0.3% | 0.5% |
| | First Community Bancshares | ТΧ | Bank | 781.4 | 0.5 | 2 | 0.1% | 0.1% |
| | | COU | INTY TOT | ALS | \$945.2 | 26 | | 100.0% |

| Cou | nty Financial Institution | Hqtr State | Туре | Total Institution Deposits | In-market Deposits | Branch Count | % of Inst | % of County Market |
|-----|---------------------------------|---------------|----------|----------------------------------|-----------------------|-----------------|--------------|--------------------------|
| 31 | Roberts Miami Danasharaa Ina | τv | Donk | 24.4 | ¢10.0 | 1 | 44.00/ | 100.0% |
| | Miami Bancshares, Inc. | ТХ | Bank | 24.4 | \$10.8 | I | 44.2% | 100.0% |
| 32 | <u>Sherman</u> | | | | | | | |
| | Stratford Bancshares, Inc. | ТΧ | Bank | 122.4 | \$47.8 | 1 | 39.1% | 69.2% |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | 21.3 | 1 | 5.7% | 30.8% |
| | | COL | JNTY TOT | ALS | \$69.1 | 2 | | 100.0% |
| 33 | <u>Swisher</u> | | | | | | | |
| | Wells Fargo & Company | CA | Bank | 308,987.1 | \$40.9 | 1 | 0.0% | 34.6% |
| | HaleCo Bancshares | ТΧ | Bank | 274.1 | 27.2 | 1 | 9.9% | 23.0% |
| | Kress National Bancshares | ТΧ | Bank | 24.4 | 24.4 | 1 | 100.0% | 20.6% |
| | Happy Bancshares, Inc. | ТΧ | Bank | 370.5 | 17.2 | 1 | 4.6% | 14.5% |
| | Triple J Financial | ТΧ | Bank | 76.0 | 8.6 | 1 | 11.3% | 7.3% |
| | | COL | JNTY TOT | ALS | \$118.2 | 5 | | 100.0% |
| 34 | <u>Wheeler</u> | | | | | | | |
| | First State of Mobeetie | ТΧ | Bank | 43.1 | \$43.1 | 2 | 100.0% | 31.9% |
| | Waupaca Bancorporation | WI | Bank | 385.5 | 34.4 | 1 | 8.9% | 25.5% |
| | WSB Bancshares, Inc. | ТΧ | Bank | 100.5 | 31.5 | 1 | 31.3% | 23.3% |
| | Lubco Bancshares | ТΧ | Bank | 146.6 | 26.2 | 1 | 17.9% | 19.4% |
| | | COL | | ALS | \$135.2 | 5 | | 100.0% |

EXHIBIT FIVE TEXAS PANHANDLE FINANCIAL INSTITUTIONS - RELATED BANKS JUNE 30, 2006 (millions)

| | Financial Institution | Headqtr State | Bank Subsidiary | Deposits | Branch Count |
|----|------------------------------|------------------|-------------------------------------------|-----------|-----------------|
| 1 | AIM Bancshares, Inc. | ТХ | AimBank | \$22.2 | 2 |
| 2 | Amarillo National Bancorp | ТХ | Amarillo National Bank | 1,622.150 | 15 |
| 3 | American State Fin Corp. | ТХ | American State Bank | 149.3 | 3 |
| 4 | Bank of America Corp. | NC | Bank of America | 515.3 | 12 |
| 5 | Baylor Bancshres, Inc. | ТХ | Memphis State Bank First NB of Seymour | 44.2 | 4 |
| 6 | Childress Bancshares, Inc. | ТХ | First B&T of Childress | 68.6 | 2 |
| 7 | CitiGroup, Inc. | NY | CitiBank Texas | 225.2 | 9 |
| 8 | City Bancorp, Inc. | ТХ | Community Bank | 37.9 | 2 |
| 9 | Crowell Bancshares, Inc. | ТХ | Crowell State Bank | 20.8 | 1 |
| 10 | Dalhart FS&LA | ТХ | Dalhart FS&LA | 66.3 | 2 |
| 11 | DG Partnership, Ltd | ТХ | First Bank of Muleshoe | 66.4 | 3 |
| 12 | Donley County Bancshs | ТХ | Donley County State Bank | 24.2 | 1 |
| 13 | Eggemeyer Advisory Corp. | CA | State National Bank | 41.1 | 1 |
| 14 | Falcon Bancorporation | ТХ | First B&T of Memphis | 40.4 | 2 |
| 15 | First Amherst Bancshares | ТХ | First NB of Amherst | 11.974 | 1 |
| 16 | First Bancshares of TX | ТХ | First NB of Midland | 14.7 | 2 |
| 17 | First Canadian Bancorp | ТХ | First NB of Canadian | 66.6 | 2 |
| 18 | First Community Bancshares | ТХ | First National Bank of TX | 4.135 | 7 |
| 19 | First Dalhart Bancshares | ТХ | First NB in Dalhart | 43.0 | 1 |
| 20 | First Financial Bankshares | ТХ | Hereford State Bank | 88.4 | 1 |
| 21 | First FS&LA, Littlefield, TX | ТХ | First FS&LA Littlefield TX | 35.7 | 2 |
| 22 | First Paducah Bancshs, TX | ТХ | First NB of Paducah | 43.2 | 1 |
| 23 | First State Bank | ТХ | First State Bank | 20.8 | 1 |
| 24 | First State Bankshares | ТХ | First State Bank | 64.5 | 1 |
| 25 | First State of Mobeetie | ТХ | First State of Mobeetie | 43.1 | 2 |
| 26 | FirstPerryton Bancorp | ТХ | First Bank Southwest | 532.5 | 8 |
| 27 | Floyd County Bancshares | ТХ | First NB of Floydada | 64.9 | 1 |
| 28 | GrayCo Bancshares | ТХ | Bank of Commerce | 10.341 | 1 |
| 29 | Groom Bancshares | ТХ | State NB of Groom | 29.7 | 2 |
| 30 | GSB Bancshares | ТХ | Gruver State Bank | 27.3 | 1 |
| 31 | HaleCo Bancshares | ТΧ | First NB of Hereford HCSB | 218.8 | 6 |
| 32 | Happy Bancshares, Inc. | ТХ | Happy State Bank | 370.5 | 12 |
| 33 | Herring Bancorp, Inc. | ТХ | Herring Bank | 200.8 | 5 |
| 34 | High Plains Bancshares | ТХ | Muleshoe State Bank | 66.0 | 2 |
| 35 | ISB Holdings, Inc. | ТХ | Interstate Bank, SSB | 84.7 | 2 |
| 36 | JPMorgan Chase & Co. | NY | JPMorgan Chase Bank | 203.6 | 3 |
| 37 | Kress National Bancshares | ТХ | Kress National Bank | 24.4 | 1 |
| 38 | Lubco Bancshares | тх | Citizens Bank | 26.2 | 1 |
| 39 | McLaughlin Bancshares | тх | Security Bank | 53.3 | 4 |
| 40 | Miami Bancshares, Inc. | тх | First SB of Miami | 24.4 | 2 |
| 41 | Northern Bancshares, Inc. | ТХ | First NB of Chillicothe | 31.4 | 2 |

EXHIBIT FIVE TEXAS PANHANDLE FINANCIAL INSTITUTIONS - RELATED BANKS JUNE 30, 2006 (millions)

| | Financial Institution | Headqtr State | Bank Subsidiary | Deposits | Branch Count |
|----|----------------------------|------------------|--------------------------|-----------|-----------------|
| 42 | Olney Bancshares of TX | ТΧ | First NB of Borger | 202.3 | 8 |
| | | | Fist SB of Canadian | | |
| | | | Friona State Bank | | |
| | | | Farmers NB, Seymour | | |
| 43 | Peoples Bancorp | ТХ | Peoples Bank | 7.0 | 1 |
| 44 | Perryton Bancshares | ТХ | Perryton National Bank | 70.8 | 1 |
| 45 | Plains Bancorp, Inc. | ТХ | First United Bank | 258.8 | 9 |
| 46 | Quannah Financial Corp. | ТХ | First NB in Quanah | 27.6 | 1 |
| 47 | Quitaque National Corp. | ТΧ | First NB of Quitaque | 32.3 | 1 |
| 48 | Security State Bank | ТХ | Security State Bank | 67.9 | 1 |
| 49 | South Plains Financial | ТΧ | City Bank | 64.5 | 5 |
| 50 | Spearman Bancshares | ТΧ | First National Bank | 83.1 | 2 |
| 51 | Stratford Bancshares, Inc. | ТХ | First State Bank | 122.4 | 3 |
| 52 | Triple J Financial | ТΧ | Citizens Bank | 29.1 | 2 |
| 53 | Waupaca Bancorporation | WI | First National Bank | 152.3 | 3 |
| 54 | Wells Fargo & Company | CA | Wells Fargo Bank | 473.5 | 12 |
| 55 | Woodforest Financial Group | ТХ | Woodforest National Bank | 6.793 | 2 |
| 56 | World Savings Bank FSB | CA | World Savings Bank FSB | 109.2 | 1 |
| 57 | WSB Bancshares, Inc. | ТХ | Wellington State Bank | 100.5 | 5 |
| 58 | XIT Bancshares, Inc. | ТХ | Security State Bank | 56.3 | 3 |
| | | TOTAL I | DEPOSITS | \$7,213.2 | 193 |

SUPPLEMENTAL EXHIBIT ACQUISITION SIZE LIMITS (millions)

Consolidated assets

CALCULATED EQUITY RATIO

| | Target E | Equity |
|-------------------------------------|----------|--------|
| | 7.0% | 8.0% |
| ENT'S FINANCIAL PARAMETERS | | |
| CURRENT FINANCIAL BALANCES | | |
| Tangible assets | \$300.0 | \$300. |
| Tangible common equity | 36.0 | 36. |
| Tangible common equity ratio | 12.0% | 12.0 |
| TARGET EQUITY LEVELS | | |
| Tangible assets | \$300.0 | \$300. |
| Target tangible common equity ratio | 7.0% | 8.0 |
| REQUIRED FOR EXISTING ASSETS | \$21.0 | \$24 |
| | | |
| E OF EXCESS EQUITY | | |
| TARGET EQUITY LEVELS | | |
| Tangible common equity | \$36.0 | \$36 |
| Target tangible common equity level | 21.0 | 24 |
| EXCESS FOR ACQUISITION | \$15.0 | \$12 |
| LIMITS ON ASSET ACQUIRED | | |
| Excess for acquisition | \$15.0 | \$12 |
| Adjusted book multiple | 1.75 | 2.0 |
| CORE EQUITY ACQUIRED | \$8.6 | \$6 |
| Target tangible common equity ratio | 7.0% | 8.0 |
| TOTAL ASSETS ACQUIRED | \$122.4 | \$75 |
| GREGATED TANGIBLE ASSETS AND | EQUITY | |
| Existing tangible assets | \$300.0 | \$300. |
| Acquired assets | 122.4 | 75 |
| CONSOLIDATED ASSETS | \$422.4 | \$375 |
| GOODWILL CREATED | | |
| Price paid | \$15.0 | \$12 |
| Core equity | 8.6 | 6 |
| GOODWILL CREATED | \$6.4 | \$6 |
| TANGIBLE COMMON EQUITY WITH ACQUIS | | |
| Tangible common equity | \$36.0 | \$36 |
| Goodwill created | 6.4 | 6 |
| NET TANGIBLE EQUITY | \$29.6 | \$30 |
| | | |

422.4

7.00%

375.0

8.00%